



Poletowin Pitcrew Holdings, Inc.

Supplementary Information to the Financial Results for the Three Months Ended April 30, 2018

Securities code: 3657
Abbreviation: Pole HD
June 8, 2018

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1. Overview of Consolidated Financial Results for the Three Months Ended April 30, 2018

1-1. Overview of Consolidated Financial Results for the Three Months Ended April 30, 2018



Units: ¥ million (Amounts less than ¥1 million omitted)

	FY2019.1 Three Months Ended April 30, 2018 (2018.2 - 2018.4)		FY2018.1 Three Months Ended April 30, 2017 (2017.2 - 2017.4)		Change YoY	
	Results	Margin	Results	Margin	Change	Margin
Net sales	5,498	- %	4,987	- %	+511	+10.3%
Operating income	544	9.9%	499	10.0%	+44	+9.0%
Ordinary income	524	9.5%	527	10.6%	(3)	(0.7%)
Profit attributable to owners of parent	216	3.9%	280	5.6%	(63)	(22.7%)

*Percentages rounded down to one decimal place

1-2. Segment Overviews for the Three Months Ended April 30, 2018

Testing/Verification & Evaluation Business

Net Sales ¥ 4,175 million (75.9% of net sales)

	FY2019.1	FY2018.1	Change YoY	
			Change	Margin
Net sales	4,175	4,017	+158	+3.9%
Operating income	589	529	+60	+11.4%
Operating margin	14.1%	13.2%	+0.9%	—

Units: ¥ million (Amounts less than ¥1 million omitted)

*Percentages rounded down to one decimal place

Internet Supporting Business

Net Sales ¥ 1,217 million (22.1% of net sales)

	FY2019.1	FY2018.1	Change YoY	
			Change	Margin
Net sales	1,217	877	+340	+38.8%
Operating income	42	35	+6	+19.4%
Operating margin	3.5%	4.0%	(0.5%)	—

Units: ¥ million (Amounts less than ¥1 million omitted)

*Percentages rounded down to one decimal place

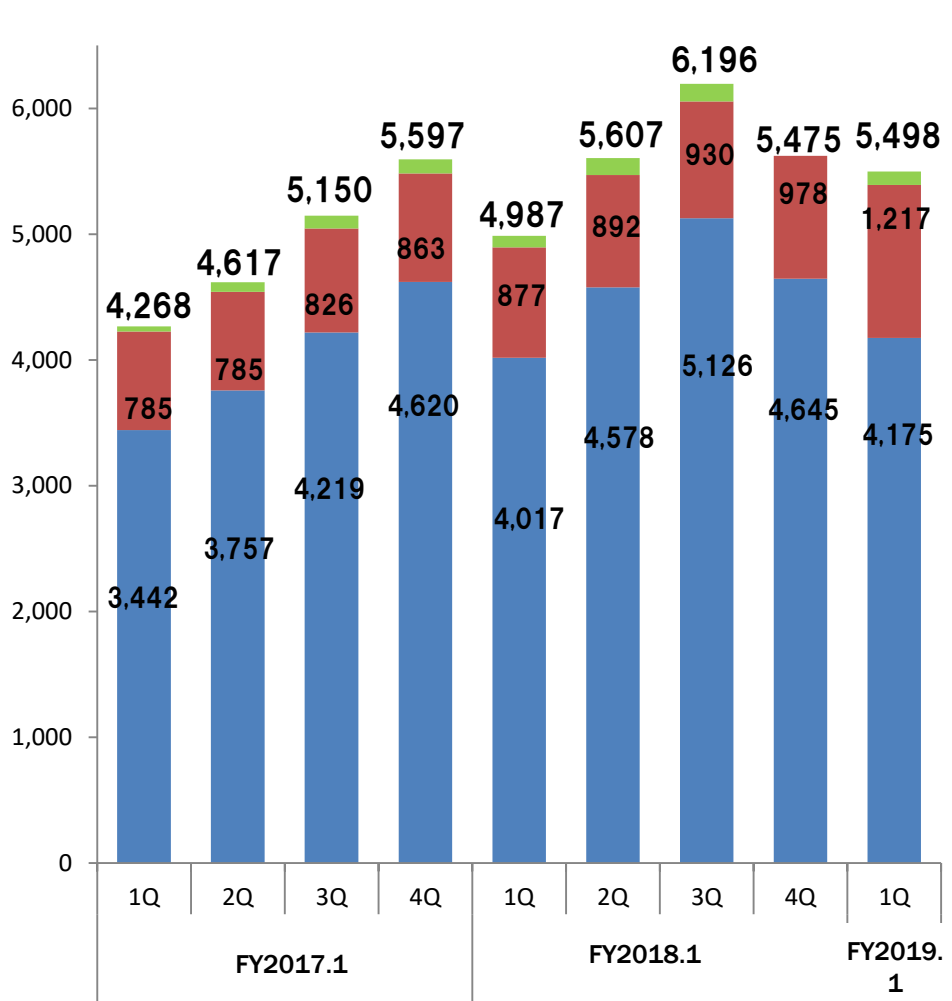


1-3. Quarterly Net Sales and Operating Income

Units: ¥ million (Amounts less than ¥1 million omitted)

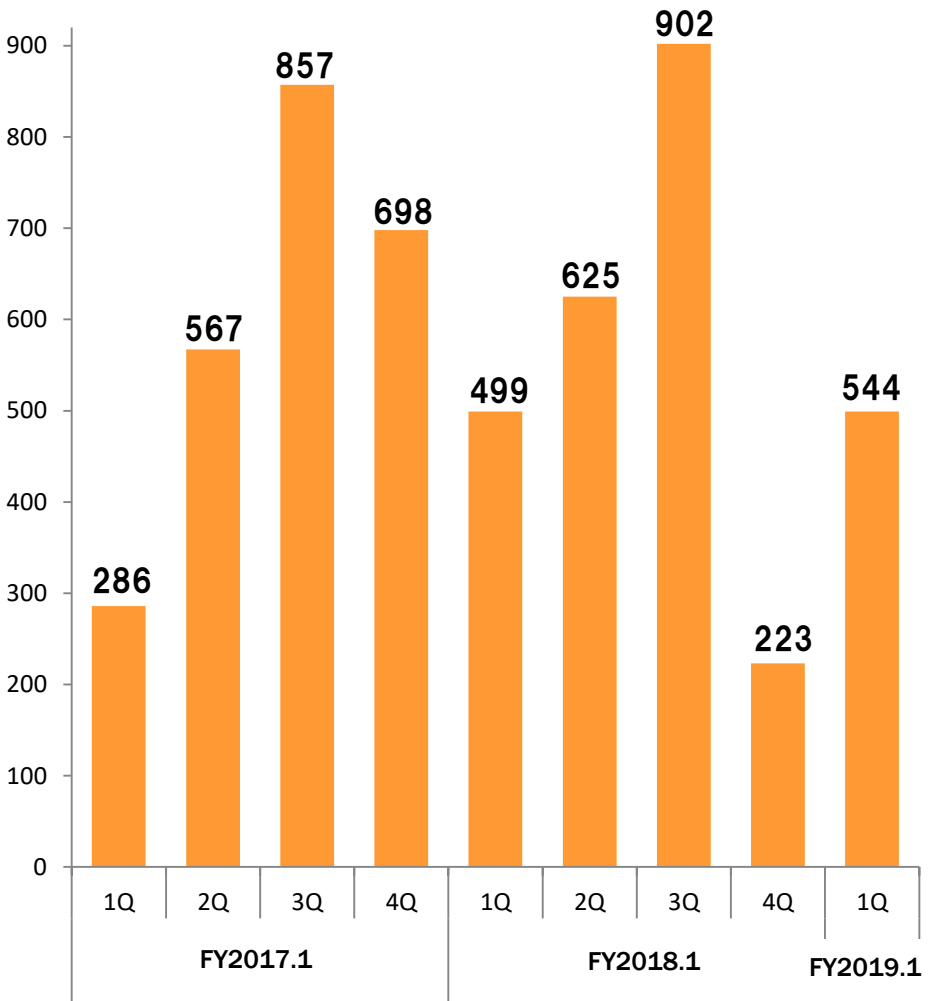
- Testing/Verification & Evaluation Business
- Internet Monitoring Business
- Others

Quarterly sales



Units: ¥ million (Amounts less than ¥1 million omitted)

Quarterly operating income



Note: Quarterly sales and operating income are internal management figures provided as reference information

1-4. Financial Position: Consolidated Balance Sheets

Units: ¥ million (Amounts less than ¥1 million omitted)

	Apr. 30, 2018	Jan. 31, 2018	Change
Total current assets	9,671	9,398	+272
Cash and deposits	6,010	5,746	+263
Total property, plant and equipment	730	749	(18)
Total intangible assets	1,268	1,160	+107
Investments and other assets	1,055	984	+71
Total noncurrent assets	3,053	2,893	+160
Total assets	12,725	12,291	+433
Total current liabilities	3,672	3,052	+620
Total noncurrent liabilities	209	185	+24
Total liabilities	3,882	3,238	+644
Total net assets	8,842	9,053	(211)
Capital stock	1,237	1,237	–
Capital surplus	1,283	1,283	–
Retained earnings	7,712	7,836	(123)
Treasury shares	(1,412)	(1,412)	–
Total liabilities and net assets	12,725	12,291	+433

2. Consolidated Forecasts for the Year Ending January 31, 2019



2-1. Consolidated Forecasts for the Year Ending January 31, 2019

Units (except for per-share figures): ¥ million (Amounts less than ¥1 million omitted)

	Fiscal 2019 Forecasts	Fiscal 2018 Results	YoY change	
			Amount	%
Net sales	25,108	22,266	+2,842	+12.8%
Operating income	2,612	2,250	+362	+16.1%
Ordinary income	2,624	2,351	+273	+11.6%
Profit attributable to owners of parent	1,614	1,099	+515	+46.8%
Net income per share	¥84.71	¥60.90	+¥23.81	—
Cash dividends per share	¥20	¥19	+¥1	—

Percentages rounded down to one decimal place

2. Consolidated Forecasts for the Year Ending January 31, 2018



2-2. Progress of Consolidated Forecasts for the Year Ending January 31, 2018

Units: ¥ million (Amounts less than ¥1 million omitted)

	Results For the Three Months Ended April 30, 2018	Six Months Ending July 31, 2018		FY2019.1	
		Forecast	Progress	Forecast	Progress
Net sales	5,498	11,697	47.0%	25,108	21.9%
Operating income	544	1,024	53.1%	2,612	20.8%
Ordinary income	524	1,030	50.9%	2,624	20.0%
Profit attributable to owners of parent	216	590	36.7%	1,614	13.4%

Percentages rounded down to one decimal place

2-3. Shareholder Returns (Forecast of Cash Dividends per Share)

Dividend policy

Target payout ratio of 25% to consolidated net income

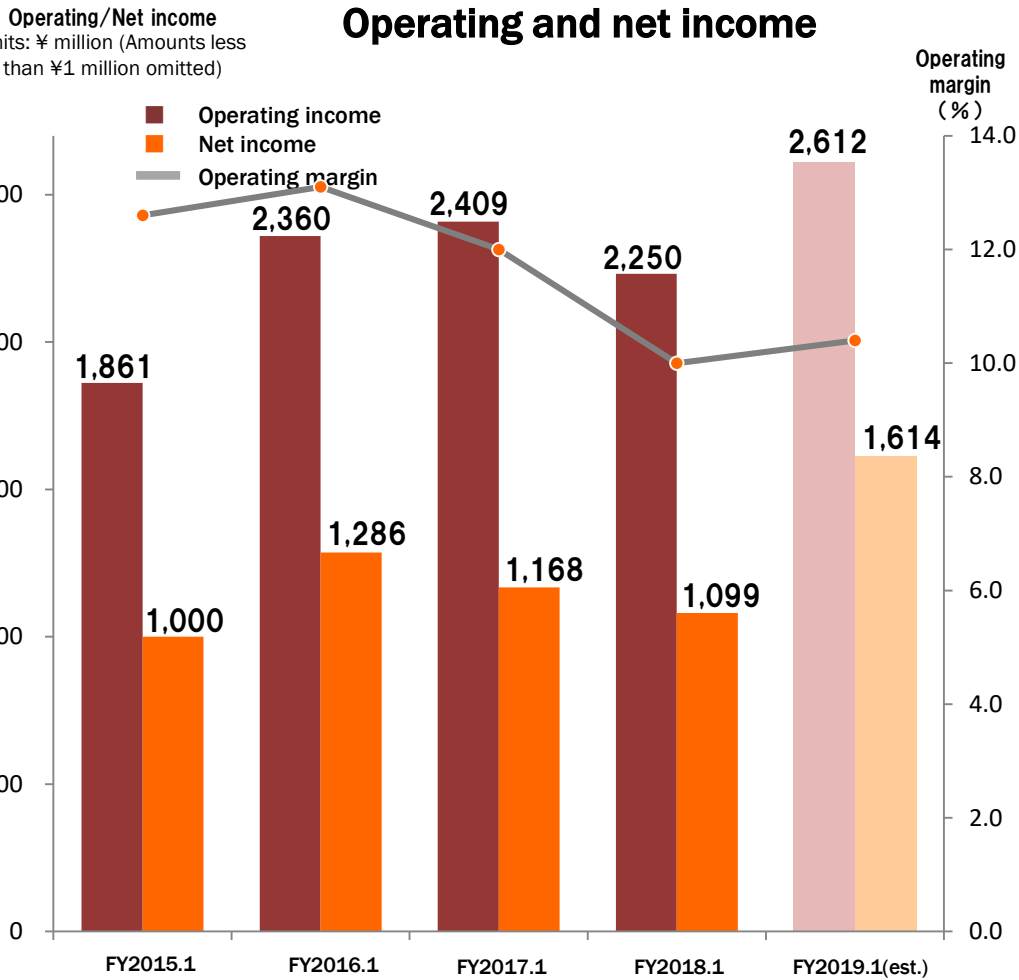
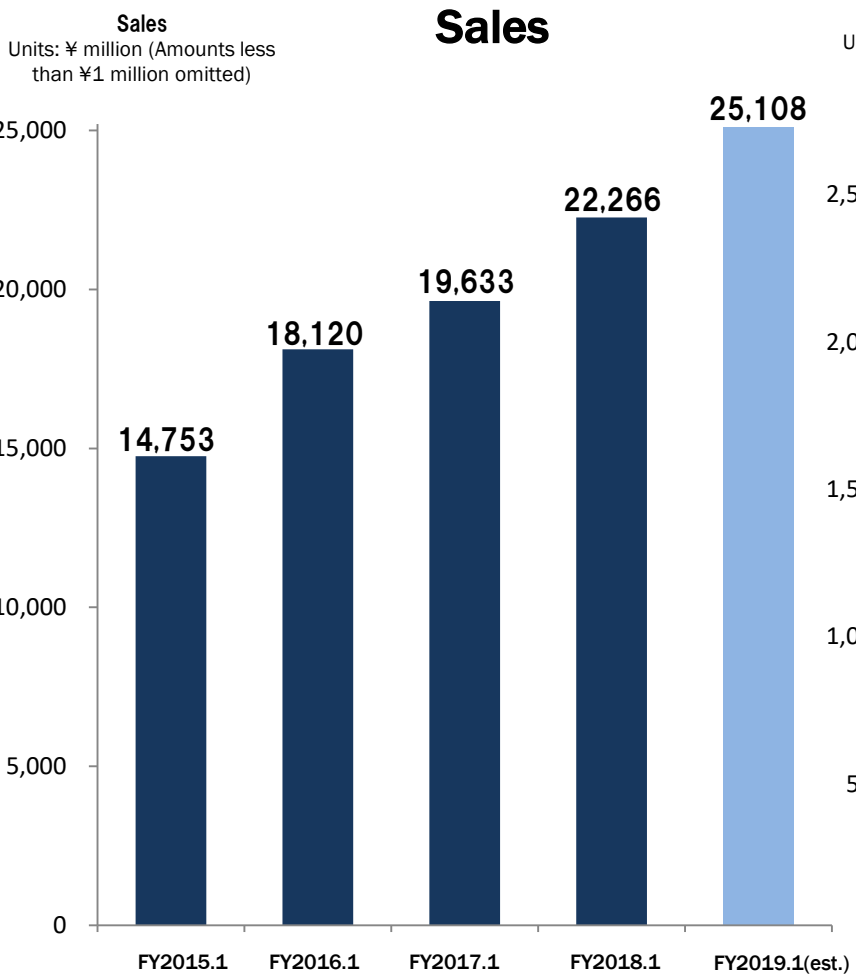
Yearly dividends per share

FY2016.1	FY2017.1	FY2018.1	FY2019.1 Forecast
¥18/share	¥19/share	¥19/share	¥20/share

Flow: FY2016.1 (¥18/share) → FY2017.1 (¥19/share) → FY2018.1 (¥19/share) → FY2019.1 Forecast (¥20/share)

2. Consolidated Forecasts for the Year Ending January 31, 2019

2-4. Consolidated Fiscal Performance and Plan



Note: FY2019.1 estimates are forecasts disclosed on March 12, 2018.

3. Reference: Corporate Profile/Our Business



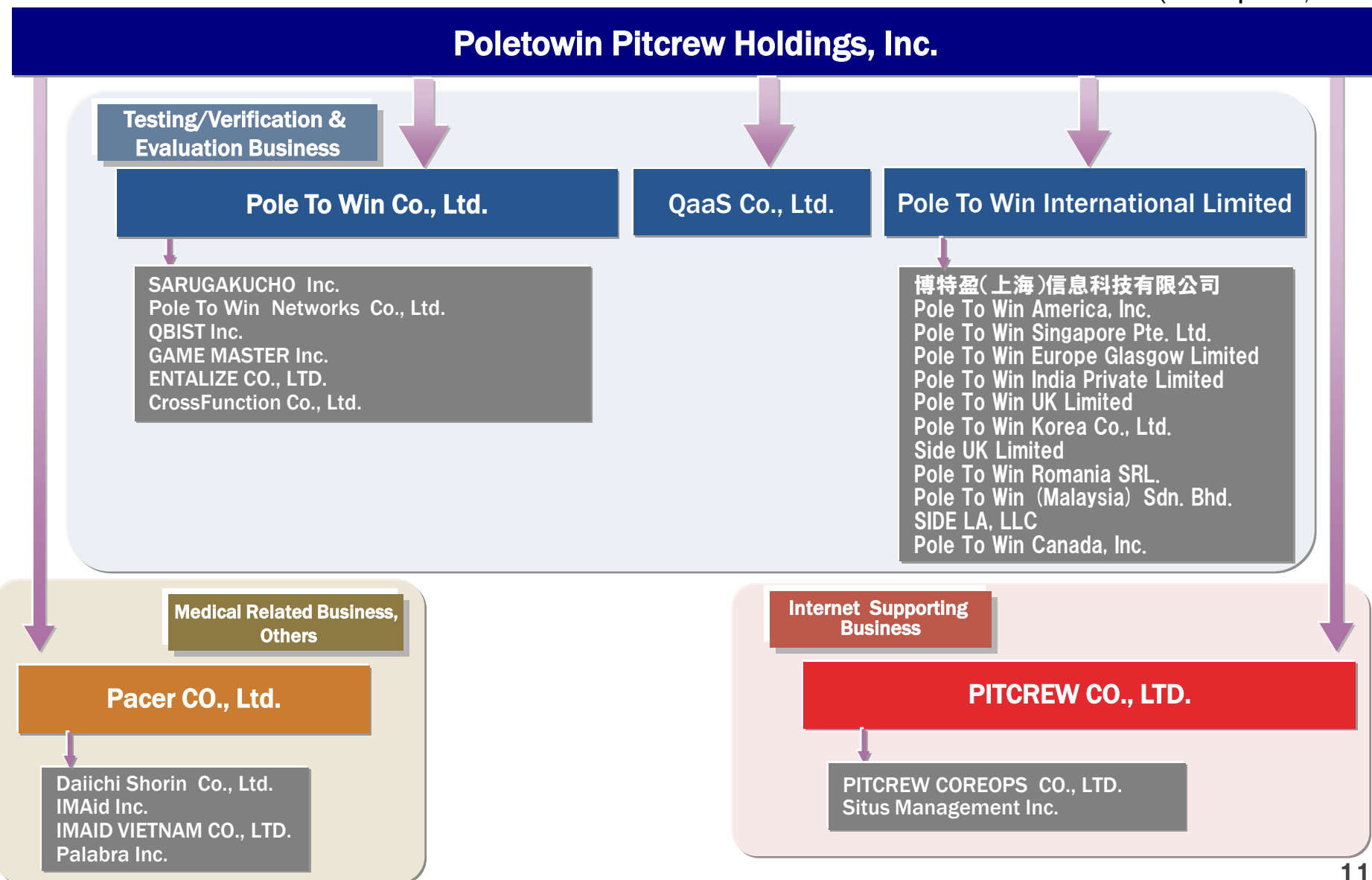
3-1. Corporate Profile

(As of April 30, 2018)

Company Name	Poletowin Pitcrew Holdings, Inc.	
Representatives	Tamiyoshi Tachibana, Chairman Teppei Tachibana, President & CEO	
Head Office	11th Floor, Shinjuku NS Building, 2-4-1, Nishi-Shinjuku, Shinjuku-ku, Tokyo 163-0811, Japan	
Date Established	February 2, 2009	
Capital	¥1,237 Million (As of January 31, 2018)	
Stock Exchange/ Securities Code	Tokyo Stock Exchange (First Section) (Securities Code: 3657 Abbreviation: Pole HD)	
Business Description	<p>Operations ancillary and pertaining to the control and management of business activities of the Company and the entire Group encompassed 29 consolidated subsidiaries.</p> <p>Major Group businesses</p> <ol style="list-style-type: none"> 1. Testing/Verification & Evaluation Business Detecting defects (finding bugs) in support of enhancing the quality of software and hardware 2. Internet Supporting Business Detecting fraud and illegal or harmful information on the Internet to help websites operate soundly 3. Medical Related Business and Others Including medical recruitment staffing service, publishing and media businesses 	
Consolidated Financial Results (Fiscal 2018)	<p>Net Sales: ¥22,266 Million</p> <p>Ordinary Income: ¥2,351 Million</p> <p>Net Income: ¥1,099 Million</p>	<p>No. of Employees on Consolidated Basis: 3,363 (including 1,485 full-time employees as of January 31, 2018)</p>

3-2. Group Composition (29 Consolidated Subsidiaries)

(As of April 30, 2018)



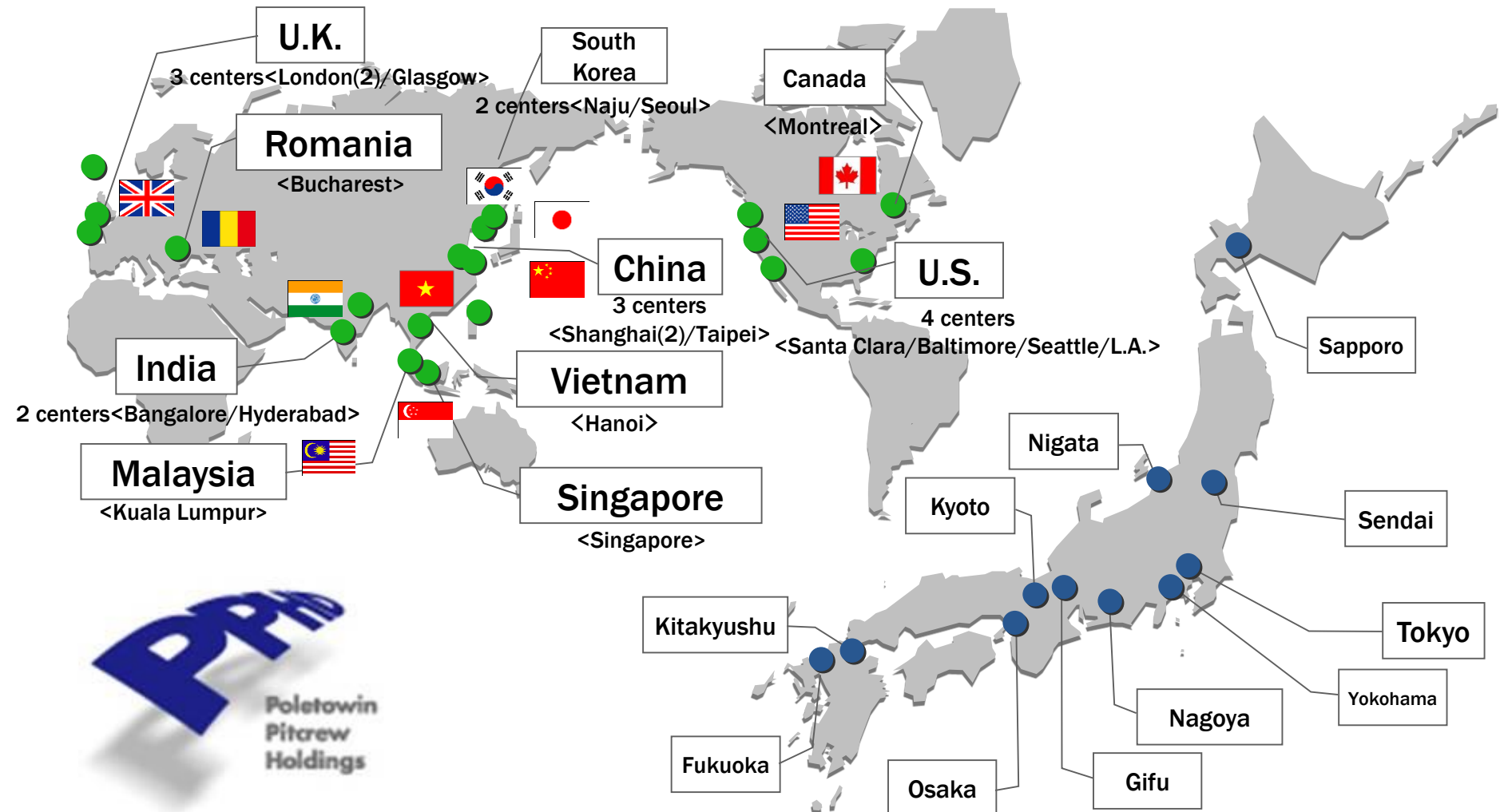
3. Reference: Corporate Profile/Our Business

3-3. Business Sites



■ Operating in 11 cities in Japan and 19 centers in 10 overseas countries

(As of April 30, 2018)



- The information on this website includes forward-looking statements. These forward-looking statements do not guarantee our future financial results, but involve risks and uncertainties that could cause actual results to differ materially from those discussed in the forward-looking statements.
- Risks and uncertainties include general and industry market conditions, and general domestic and international economic conditions such as interest rate and foreign exchange fluctuations.
- Poletowin Pitcrew Holdings, Inc., bears no obligation to update and revise the forward-looking statements disclosed herein, even in the event of new information, future events and other material incidents arising.