



Poletowin Pitcrew Holdings, Inc.

Supplementary Information to the Financial Results for the Three Months Ended April 30, 2017

Securities code: 3657
Abbreviation: Pole HD
June 9, 2017

| | |
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1. Overview of Consolidated Financial Results for the Three Months Ended April 30, 2017

1-1. Overview of Consolidated Financial Results for the Three Months Ended April 30, 2017



Units: ¥ million (Amounts less than ¥1 million omitted)

| | FY2018.1 Three Months Ended April 30, 2017 (2017.2 - 2017.4) | | FY2017.1 Three Months Ended April 30, 2016 (2016.2 - 2016.4) | | Change YoY | |
|---|---|--------|---|--------|-------------|----------------|
| | Results | Margin | Results | Margin | Change | Margin |
| Net sales | 4,987 | - % | 4,268 | - % | +719 | +16.8% |
| Operating income | 499 | 10.0% | 286 | 6.7% | +213 | +74.5% |
| Ordinary income | 527 | 10.6% | 224 | 5.3% | +303 | +135.2% |
| Profit attributable to owners of parent | 280 | 5.6% | 40 | 1.0% | +239 | +587.7% |

*Percentages rounded down to one decimal place

1-2. Segment Overviews for the Three Months Ended April 30, 2017

Testing/Verification & Evaluation Business

Net Sales ¥ 4,017 million (80.5% of net sales)

| | FY2018.1 | FY2017.1 | Change YoY | |
|------------------|--------------|--------------|--------------|---------------|
| | | | Change | Margin |
| Net sales | 4,017 | 3,442 | +574 | +16.7% |
| Operating income | 529 | 404 | +125 | +31.0% |
| Operating margin | 13.2% | 11.7% | +1.5% | — |

Units: ¥ million (Amounts less than ¥1 million omitted)

*Percentages rounded down to one decimal place

Internet Supporting Business

Net Sales ¥ 877 million (17.6% of net sales)

| | FY2018.1 | FY2017.1 | Change YoY | |
|------------------|-------------|-------------|------------|---------------|
| | | | Change | Margin |
| Net sales | 877 | 785 | +92 | +11.8% |
| Operating income | 35 | (49) | +84 | —% |
| Operating margin | 4.0% | —% | —% | — |

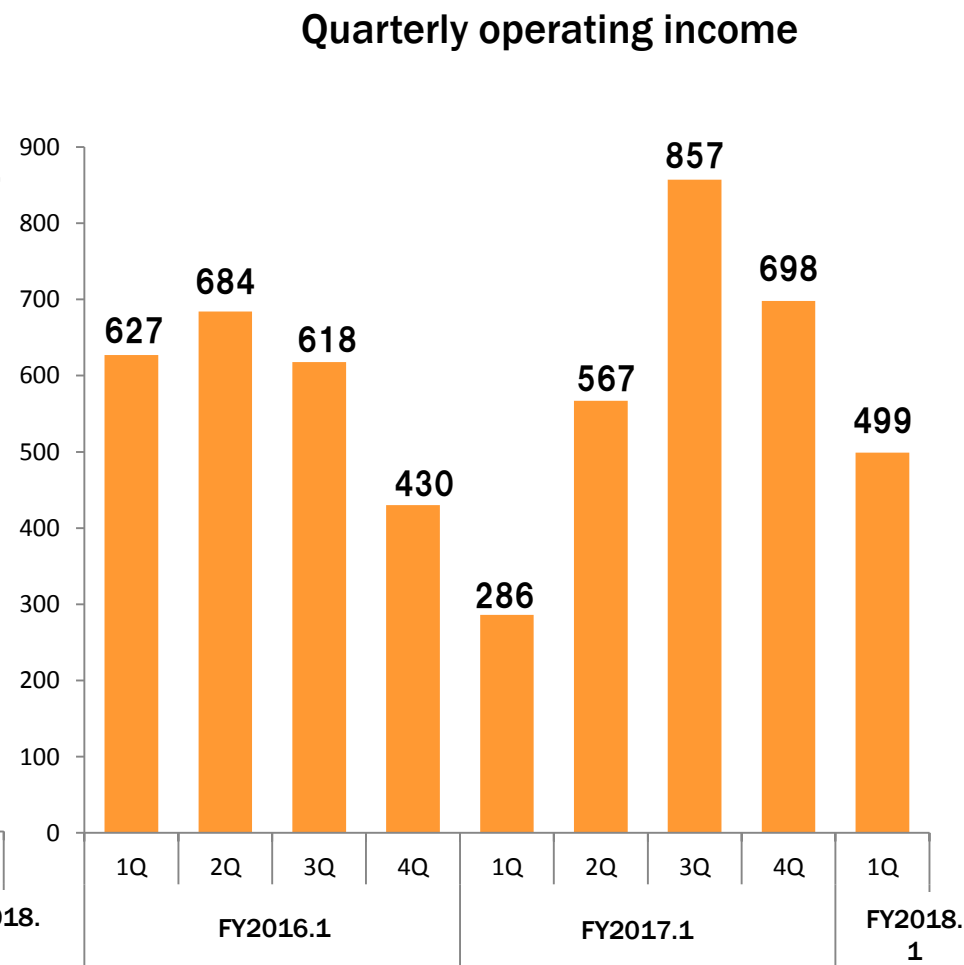
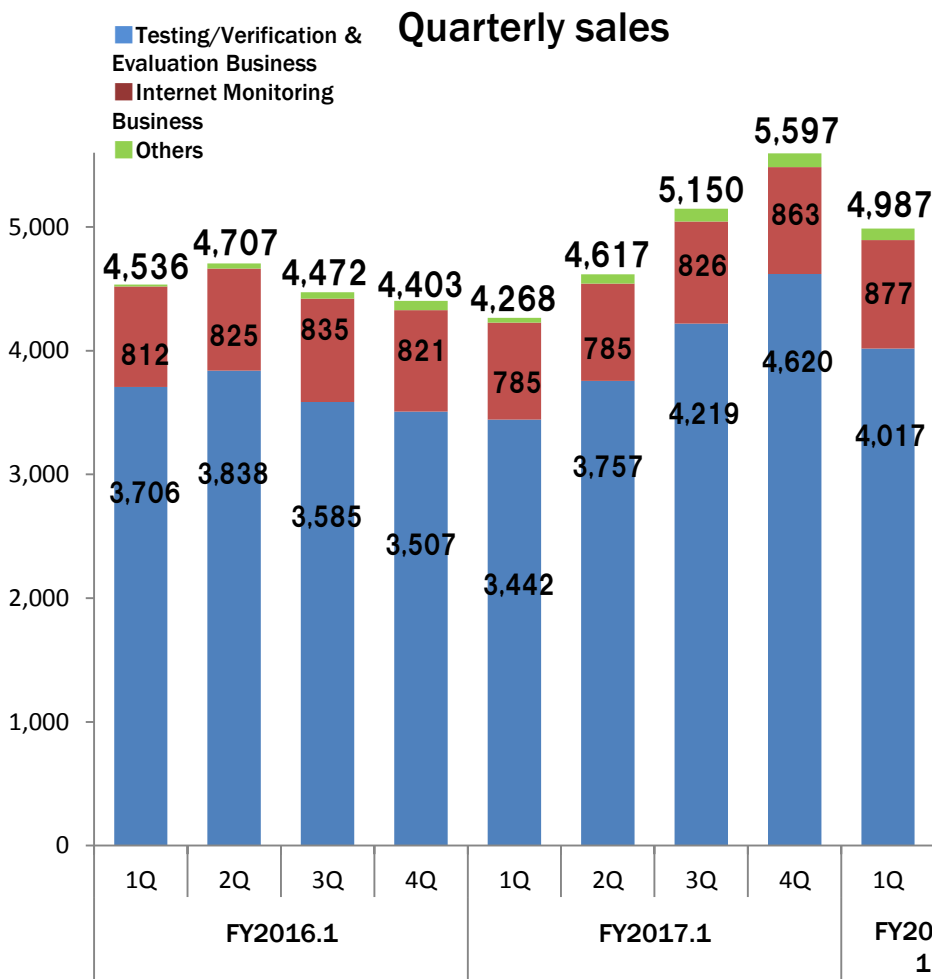
Units: ¥ million (Amounts less than ¥1 million omitted)

*Percentages rounded down to one decimal place

1-3. Quarterly Net Sales and Operating Income

Units: ¥ million (Amounts less than ¥1 million omitted)

Units: ¥ million (Amounts less than ¥1 million omitted)



1-4. Financial Position: Consolidated Balance Sheets

Units: ¥ million (Amounts less than ¥1 million omitted)

| | Apr. 30, 2017 | Jan. 31, 2017 | Change |
|--|---------------|---------------|--------|
| Total current assets | 8,702 | 8,703 | (0) |
| Cash and deposits | 5,192 | 5,075 | +117 |
| Total property, plant and equipment | 671 | 680 | (9) |
| Total intangible assets | 1,488 | 1,592 | (104) |
| Investments and other assets | 887 | 864 | +23 |
| Total noncurrent assets | 3,047 | 3,138 | (91) |
| Total assets | 11,750 | 11,842 | (92) |
| Total current liabilities | 2,675 | 2,604 | +71 |
| Total noncurrent liabilities | 186 | 191 | (5) |
| Total liabilities | 2,862 | 2,795 | +66 |
| Total net assets | 8,887 | 9,046 | (158) |
| Capital stock | 1,237 | 1,237 | - |
| Capital surplus | 1,283 | 1,283 | - |
| Retained earnings | 7,016 | 7,084 | (67) |
| Treasury shares | (732) | (732) | (0) |
| Total liabilities and net assets | 11,750 | 11,842 | (92) |

2. Consolidated Forecasts for the Year Ending January 31, 2018



2-1. Consolidated Forecasts for the Year Ending January 31, 2018

Units (except for per-share figures): ¥ million (Amounts less than ¥1 million omitted)

| | Fiscal 2018 Forecasts | Fiscal 2017 Results | YoY change | |
|--|--------------------------|------------------------|----------------|---------------|
| | | | Amount | % |
| Net sales | 21,951 | 19,633 | +2,318 | +11.8% |
| Operating income | 2,442 | 2,409 | +33 | +1.4% |
| Ordinary income | 2,385 | 2,312 | +73 | +3.1% |
| Profit attributable to owners of parent | 1,468 | 1,168 | +300 | +25.7% |
| Net income per share | ¥77.07 | ¥63.42 | +¥13.65 | — |
| Cash dividends per share | ¥19 | ¥19 | ± ¥0 | — |

Percentages rounded down to one decimal place

2. Consolidated Forecasts for the Year Ending January 31, 2017



2-2. Progress of Consolidated Forecasts for the Year Ending January 31, 2017

Units: ¥ million (Amounts less than ¥1 million omitted)

| | Results For the Three Months Ended April 30, 2017 | Six Months Ending July 31, 2017 | | FY2018.1 | |
|--|--|------------------------------------|----------|---------------|----------|
| | | Forecast | Progress | Forecast | Progress |
| Net sales | 4,987 | 10,474 | 47.6% | 21,951 | 22.7% |
| Operating income | 499 | 997 | 50.1% | 2,442 | 20.5% |
| Ordinary income | 527 | 969 | 54.5% | 2,385 | 22.1% |
| Profit attributable to owners of parent | 280 | 541 | 51.8% | 1,468 | 19.1% |

Percentages rounded down to one decimal place

2-3. Shareholder Returns (Forecast of Cash Dividends per Share)

Dividend policy

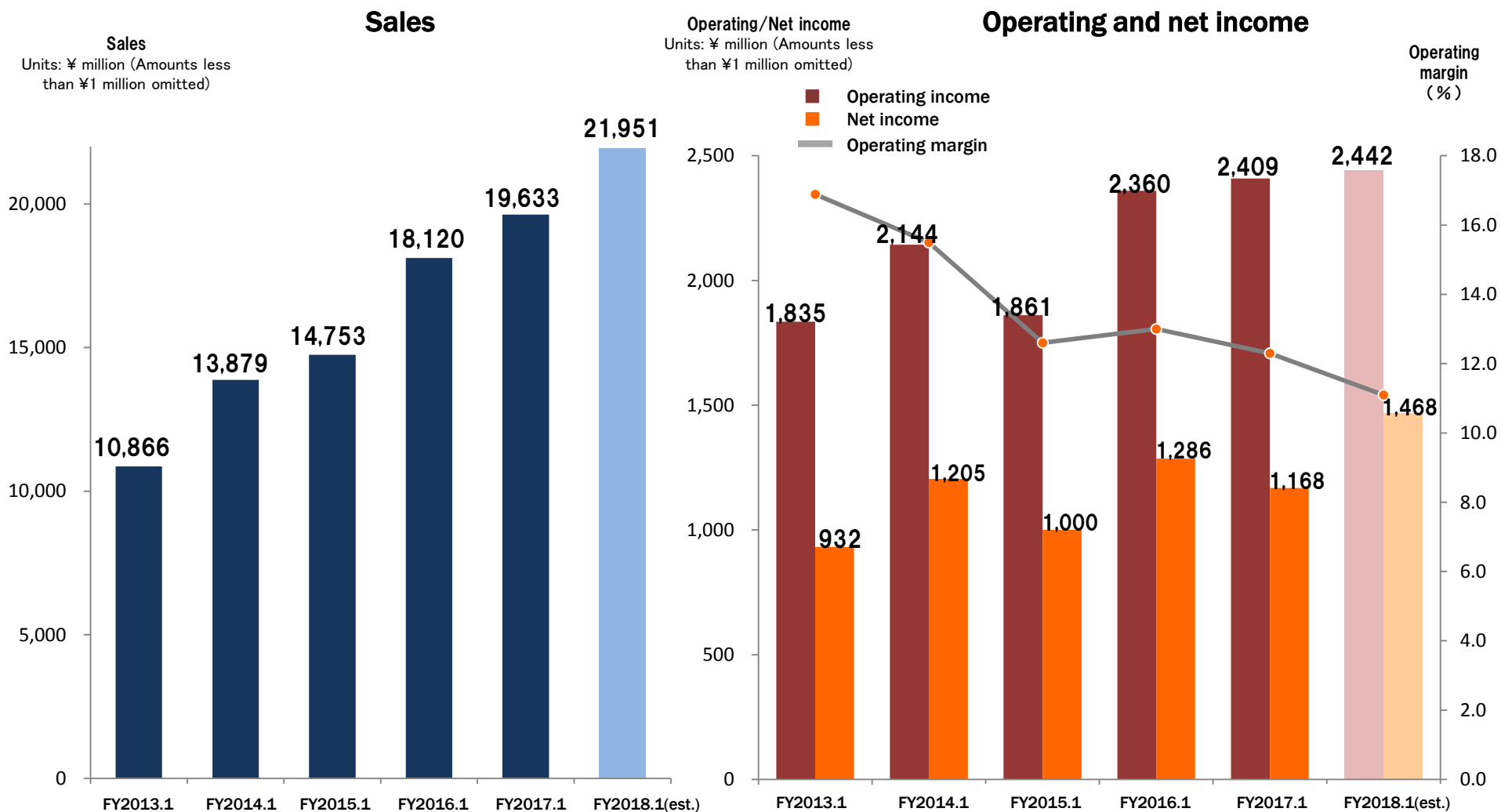
Target payout ratio of 25% to consolidated net income

Yearly dividends per share

| | | | |
|-----------|-----------|-----------|----------------------|
| FY2015.1 | FY2016.1 | FY2017.1 | FY2018.1 Forecast |
| ¥16/share | ¥18/share | ¥19/share | ¥19/share |

2. Consolidated Forecasts for the Year Ending January 31, 2018

2-4. Consolidated Fiscal Performance and Plan



Note: FY2018.1 estimates are forecasts disclosed on March 13, 2017.

3. Reference: Corporate Profile/Our Business



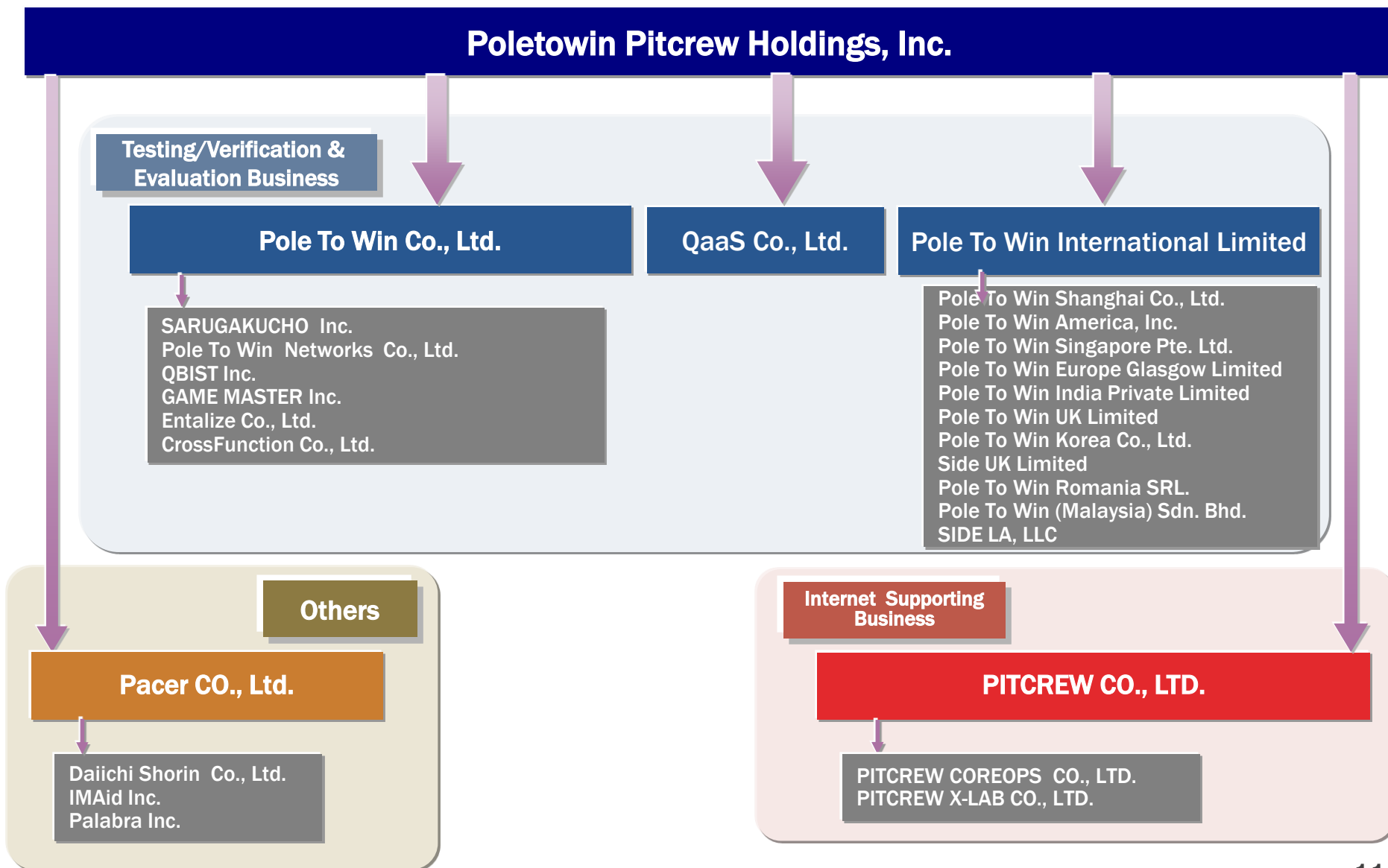
3-1. Corporate Profile

(As of April 30, 2017)

| | | |
|---|---|---|
| Company Name | Poletowin Pitcrew Holdings, Inc. | |
| Representatives | Tamiyoshi Tachibana, Chairman Naoto Konishi, President | |
| Head Office | 11th Floor, Shinjuku NS Building, 2-4-1, Nishi-Shinjuku, Shinjuku-ku, Tokyo 163-0811, Japan | |
| Date Established | February 2, 2009 | |
| Capital | ¥1,237 Million (As of January 31, 2017) | |
| Stock Exchange/ Securities Code | Tokyo Stock Exchange (First Section) (Securities Code: 3657 Abbreviation: Pole HD) | |
| Business Description | <p>Operations ancillary and pertaining to the control and management of business activities of the Company and the entire Group encompassed 27 consolidated subsidiaries.</p> <p>Major Group businesses</p> <ol style="list-style-type: none">1. Testing/Verification & Evaluation Business Detecting defects (finding bugs) in support of enhancing the quality of software and hardware2. Internet Supporting Business Detecting fraud and illegal or harmful information on the Internet to help websites operate soundly3. Others Including publishing and media businesses | |
| Consolidated Financial Results (Fiscal 2017) | Net Sales: ¥19,633 Million Ordinary Income: ¥2,312 Million Net Income: ¥1,168 Million | No. of Employees on Consolidated Basis: 3,205 (including 1,356 full-time employees as of January 31, 2017) |

3-2. Group Composition (27 Consolidated Subsidiaries)

(As of April 30, 2017)



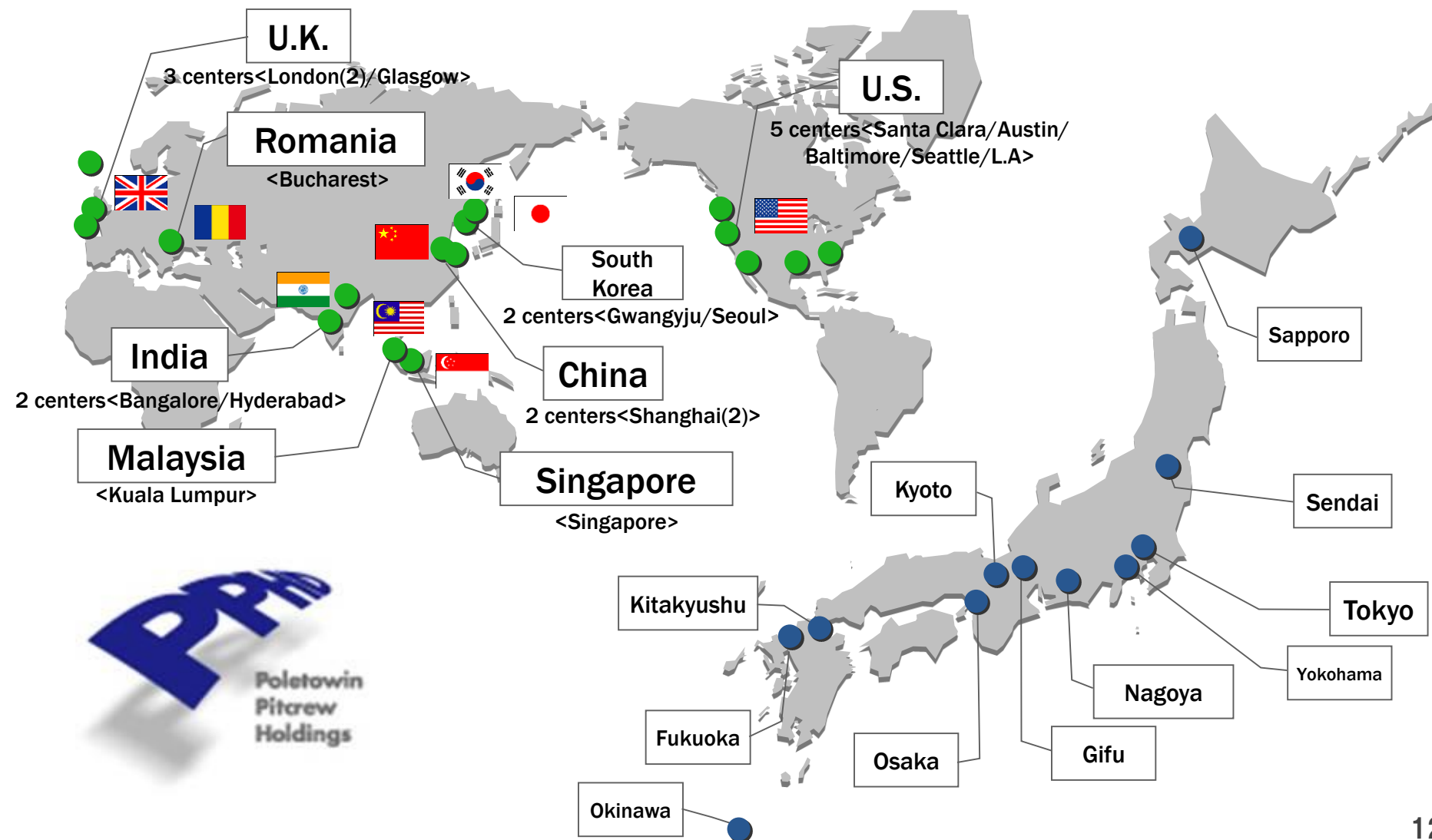
3. Reference: Corporate Profile/Our Business

3-3. Testing/Verification & Evaluation and Internet Supporting Business Sites



■ Operating in 11 cities in Japan and 8 foreign countries

(As of April 30, 2017)



- The information on this website includes forward-looking statements. These forward-looking statements do not guarantee our future financial results, but involve risks and uncertainties that could cause actual results to differ materially from those discussed in the forward-looking statements.
- Risks and uncertainties include general and industry market conditions, and general domestic and international economic conditions such as interest rate and foreign exchange fluctuations.
- Poletowin Pitcrew Holdings, Inc., bears no obligation to update and revise the forward-looking statements disclosed herein, even in the event of new information, future events and other material incidents arising.