



Poletowin Pitcrew Holdings, Inc.

Supplementary Information to the Financial Results for the Three Months Ended April 30, 2016

Securities code: 3657
Abbreviation: Pole HD
June 10, 2016

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1. Overview of Consolidated Financial Results for the Three Months Ended April 30, 2016

1-1. Overview of Consolidated Financial Results for the Three Months Ended April 30, 2016



Units: ¥ million (Amounts less than ¥1 million omitted)

	FY2017.1 Three Months Ended April 30, 2016 (2016.2 - 2016.4)		FY2016.1 Three Months Ended April 30, 2015 (2015.2 - 2015.4)		Change YoY	
	Results	Margin	Results	Margin	Change	Margin
Net sales	4,268	- %	4,536	- %	(267)	(5.9%)
Operating income	286	6.7%	627	13.8%	(341)	(54.4%)
Ordinary income	224	5.3%	621	13.7%	(396)	(63.9%)
Profit attributable to owners of parent	40	1.0%	357	7.9%	(316)	(88.6%)

*Percentages rounded down to one decimal place

1-2. Segment Overviews for the Three Months Ended April 30, 2016

Testing/Verification & Evaluation Business

Net Sales ¥ 3,442 million (80.7% of net sales)

	FY2017.1	FY2016.1	Change YoY	
			Change	Margin
Net sales	3,442	3,706	(263)	(7.1%)
Operating income	404	670	(266)	(39.7%)
Operating margin	11.7%	18.1%	(6.4%)	—

Units: ¥ million (Amounts less than ¥1 million omitted)

*Percentages rounded down to one decimal place

Internet Monitoring Business

Net Sales ¥ 785 million (18.4% of net sales)

	FY2017.1	FY2016.1	Change YoY	
			Change	Margin
Net sales	785	812	(27)	(3.4%)
Operating income	(49)	(17)	(31)	—%
Operating margin	—%	—%	—%	—

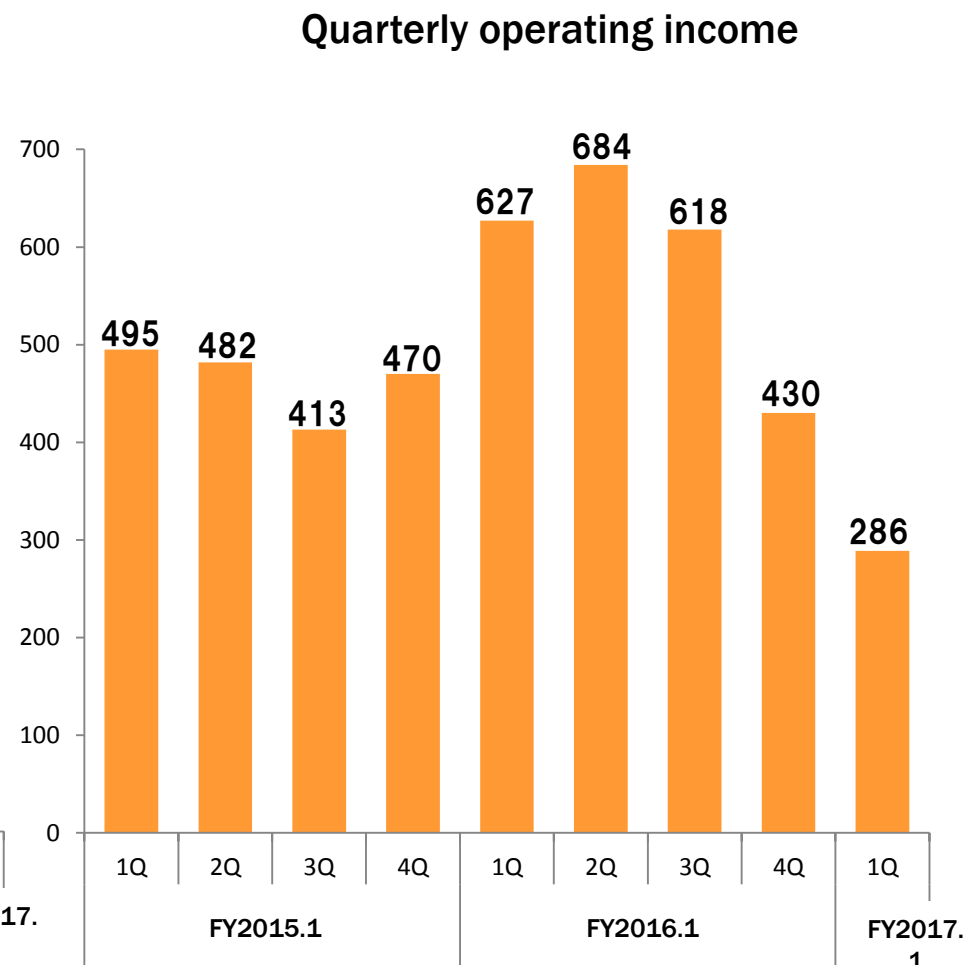
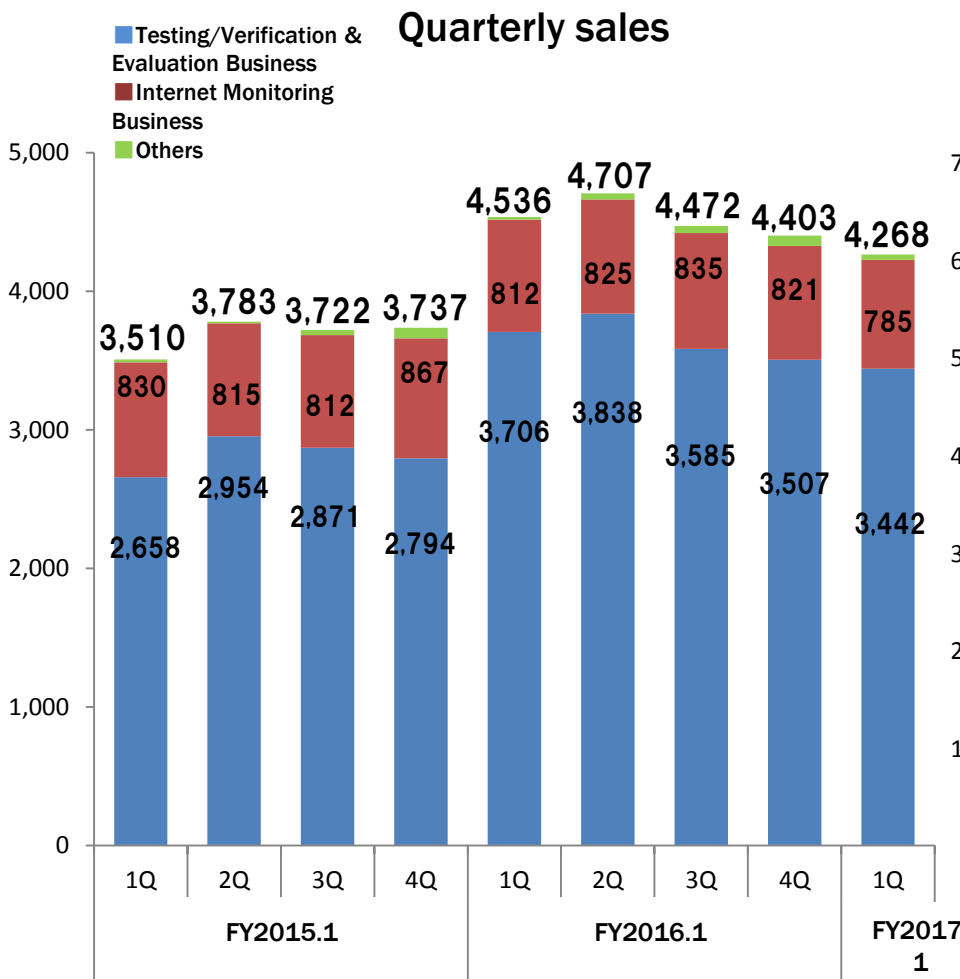
Units: ¥ million (Amounts less than ¥1 million omitted)

*Percentages rounded down to one decimal place

1-3. Quarterly Net Sales and Operating Income

Units: ¥ million (Amounts less than ¥1 million omitted)

Units: ¥ million (Amounts less than ¥1 million omitted)



Note: Quarterly sales and operating income are internal management figures provided as reference information

1-4. Financial Position: Consolidated Balance Sheets

Units: ¥ million (Amounts less than ¥1 million omitted)

	Apr. 30, 2016	Jan. 31, 2016	Change
Total current assets	7,931	8,936	(1,004)
Cash and deposits	4,555	5,636	(1,081)
Total property, plant and equipment	545	491	+53
Total intangible assets	2,168	2,144	+23
Investments and other assets	798	744	+53
Total noncurrent assets	3,512	3,381	+131
Total assets	11,444	12,317	(873)
Total current liabilities	3,008	2,538	+469
Total noncurrent liabilities	232	261	(29)
Total liabilities	3,240	2,800	+440
Total net assets	8,203	9,517	(1,313)
Capital stock	1,236	1,236	+0
Capital surplus	1,282	1,282	+0
Retained earnings	5,956	6,258	(301)
Total liabilities and net assets	11,444	12,317	(873)

2. Consolidated Forecasts for the Year Ending January 31, 2017



2-1. Consolidated Forecasts for the Year Ending January 31, 2017

Units (except for per-share figures): ¥ million (Amounts less than ¥1 million omitted)

	Fiscal 2017 Forecasts	Fiscal 2016 Results	YoY change	
			Amount	%
Net sales	20,531	18,120	+2,411	+13.3%
Operating income	2,466	2,360	+106	+4.5%
Ordinary income	2,386	2,228	+158	+7.1%
Profit attributable to owners of parent	1,378	1,286	+92	+7.1%
Net income per share	¥72.40	¥67.58	+¥4.82	—
Cash dividends per share	¥19	¥18	+¥1	—

Percentages rounded down to one decimal place

2. Consolidated Forecasts for the Year Ending January 31, 2017



2-2. Progress of Consolidated Forecasts for the Year Ending January 31, 2017

Units: ¥ million (Amounts less than ¥1 million omitted)

	Results For the Three Months Ended April 30, 2016	Six Months Ending July 31, 2016		FY2017.1	
		Forecast	Progress	Forecast	Progress
Net sales	4,268	9,335	45.7%	20,531	20.8%
Operating income	286	689	41.5%	2,466	11.6%
Ordinary income	224	597	37.5%	2,386	9.4%
Profit attributable to owners of parent	40	202	20.2%	1,378	3.0%

Percentages rounded down to one decimal place

2-3. Shareholder Returns (Forecast of Cash Dividends per Share)

Dividend policy

Target payout ratio of 25% to consolidated net income

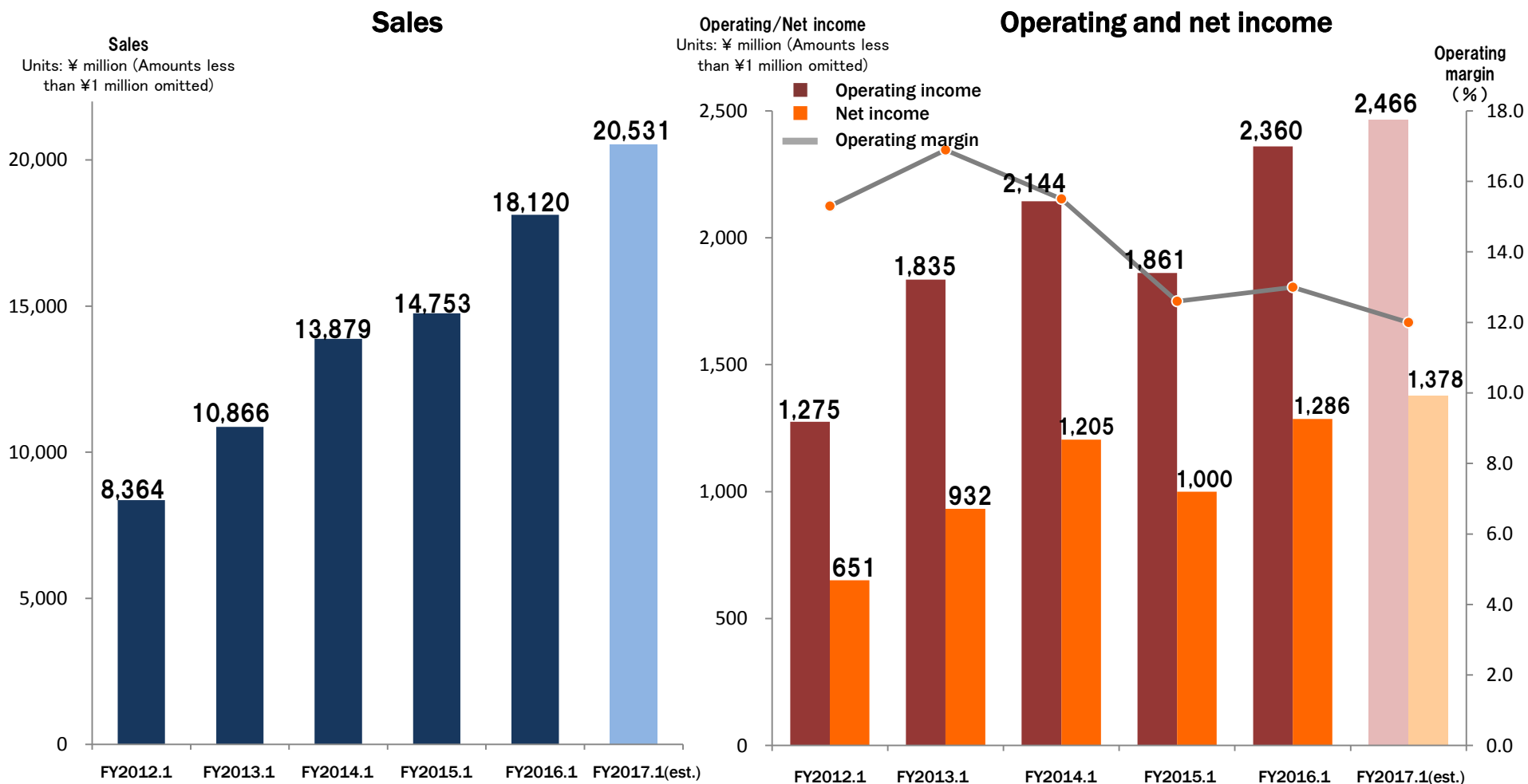
Yearly dividends per share

FY2014.1	FY2015.1	FY2016.1	FY2017.1 Forecast
¥16/share	¥16/share	¥18/share	¥19/share

Flow diagram showing the progression of dividends per share from FY2014.1 to FY2017.1 Forecast. Arrows indicate the flow from left to right. The arrow between FY2016.1 and FY2017.1 Forecast is dashed.

2. Consolidated Forecasts for the Year Ending January 31, 2017

2-4. Consolidated Fiscal Performance and Plan



Note: FY2017.1 estimates are forecasts disclosed on March 8, 2016.

3. Reference: Corporate Profile/Our Business



3-1. Corporate Profile

(As of April 30, 2016)

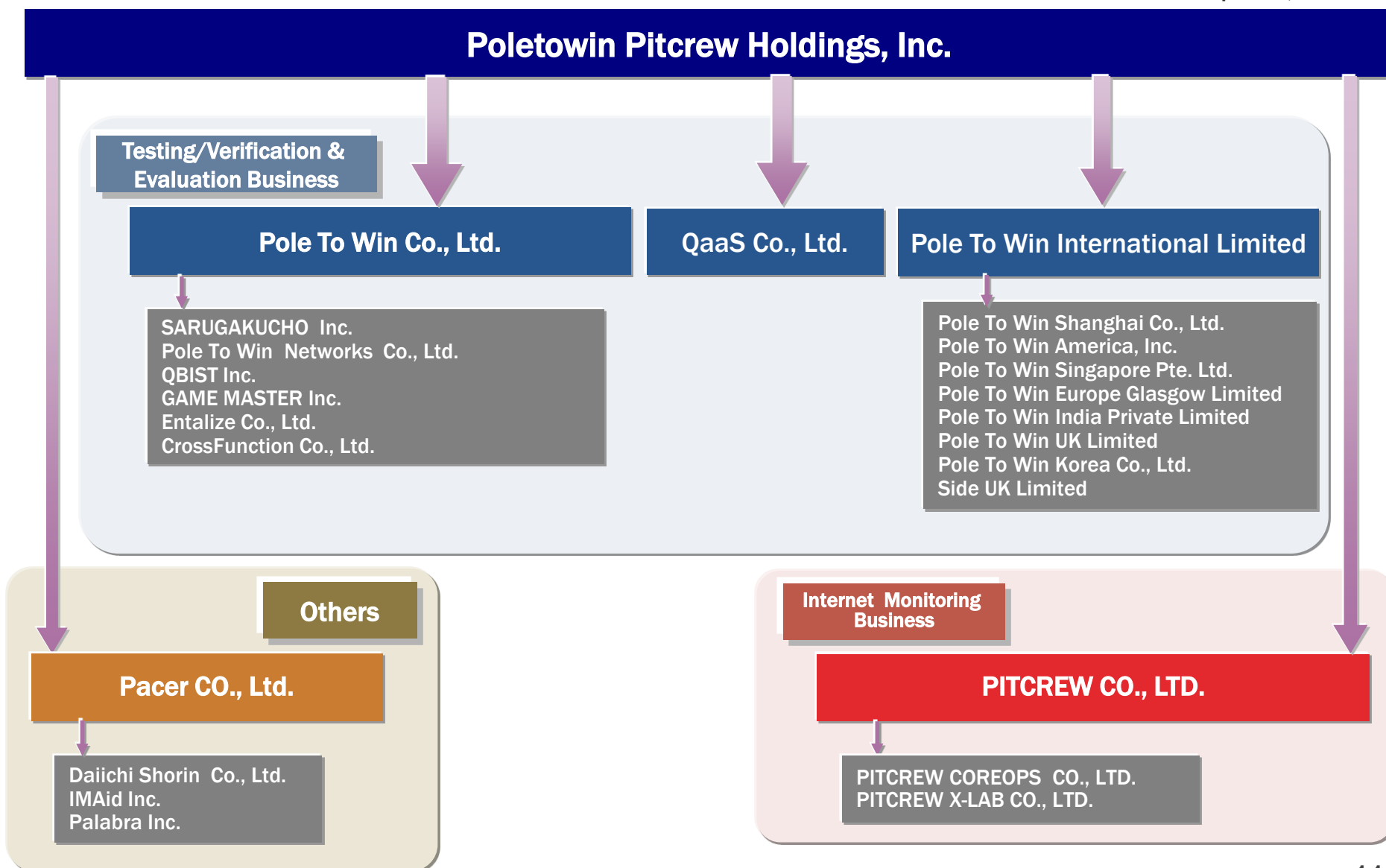
Company Name	Poletowin Pitcrew Holdings, Inc.	
Representatives	Tamiyoshi Tachibana, Chairman Naoto Konishi, President	
Head Office	11th Floor, Shinjuku NS Building, 2-4-1, Nishi-Shinjuku, Shinjuku-ku, Tokyo 163-0811, Japan	
Date Established	February 2, 2009	
Capital	¥1,236 Million (As of January 31, 2016)	
Stock Exchange/ Securities Code	Tokyo Stock Exchange (First Section) (Securities Code: 3657 Abbreviation: Pole HD)	
Business Description	<p>Operations ancillary and pertaining to the control and management of business activities of the Company and the entire Group encompassed 19 consolidated subsidiaries.</p> <p>Major Group businesses</p> <ol style="list-style-type: none">1. Testing/Verification & Evaluation Business Detecting defects (finding bugs) in support of enhancing the quality of software and hardware2. Internet Monitoring Business Detecting fraud and illegal or harmful information on the Internet to help websites operate soundly3. Others Including publishing and media businesses	
Consolidated Financial Results (Fiscal 2016)	Net Sales: ¥18,120 Million Ordinary Income: ¥2,228 Million Net Income: ¥1,286 Million	No. of Employees on Consolidated Basis: 2,604 (including 1,030 full-time employees as of January 31, 2016)

3. Reference: Corporate Profile/Our Business



3-2. Group Composition (24 Consolidated Subsidiaries)

(As of April 30, 2016)



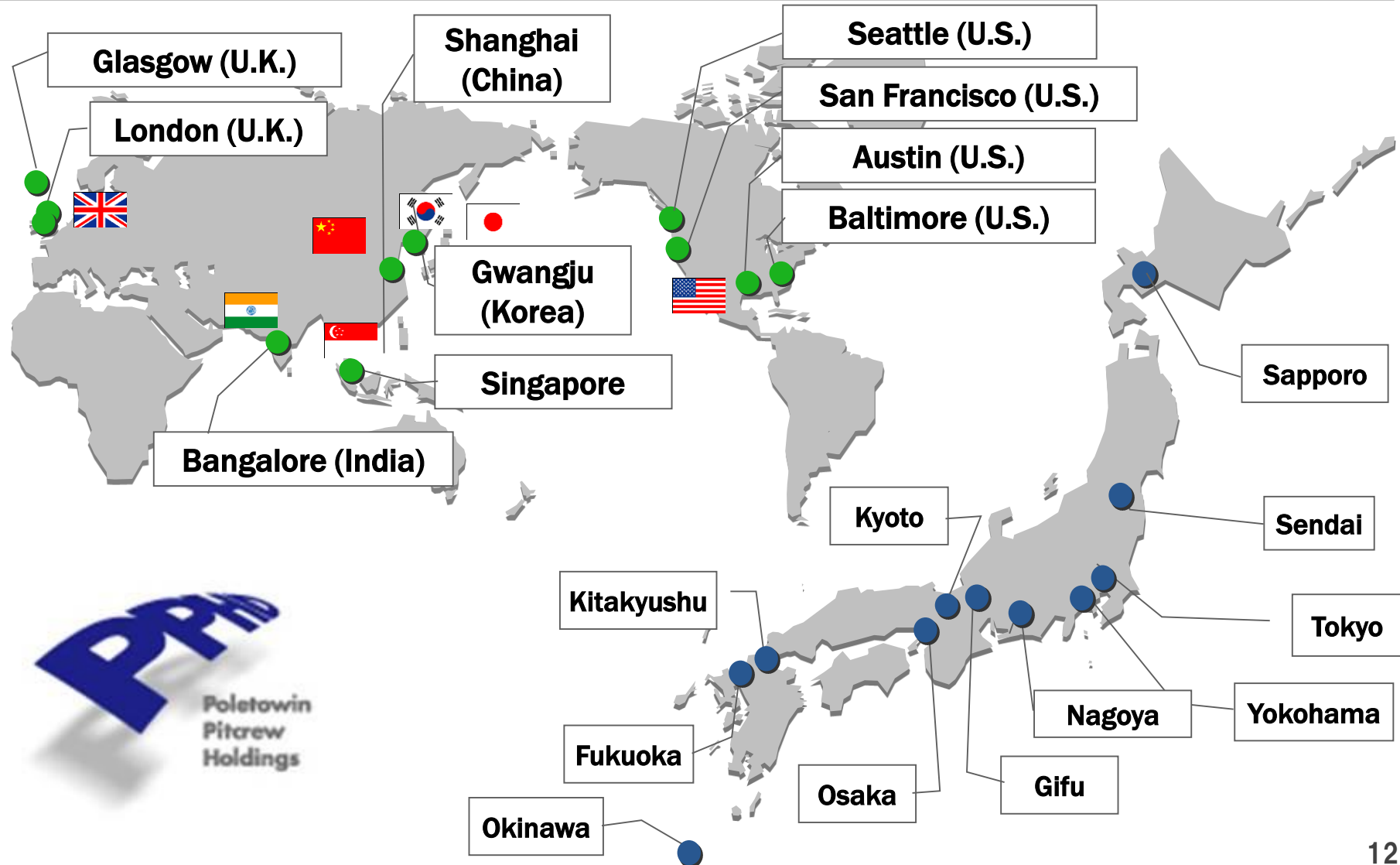
3. Reference: Corporate Profile/Our Business

3-3. Testing/Verification & Evaluation and Internet Monitoring Business Sites



■ Operating in 11 cities in Japan and 6 foreign countries

(As of April 30, 2016)



- The information on this website includes forward-looking statements. These forward-looking statements do not guarantee our future financial results, but involve risks and uncertainties that could cause actual results to differ materially from those discussed in the forward-looking statements.
- Risks and uncertainties include general and industry market conditions, and general domestic and international economic conditions such as interest rate and foreign exchange fluctuations.
- Poletowin Pitcrew Holdings, Inc., bears no obligation to update and revise the forward-looking statements disclosed herein, even in the event of new information, future events and other material incidents arising.